Vendor Ordering - Upcoming Titles and Standing Orders

Baker & Taylor, Midwest and Ingram's information about their standing orders options and how to access upcoming titles, hot titles, and new releases in the vendor websites.



TitleSource360 Website:

https://ts360.baker-taylor.com/ layouts/CommerceServer/DefaultNonLogin.aspx?sss=s

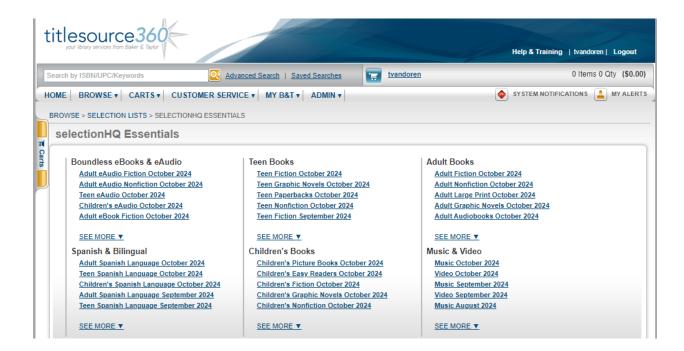
Peter Devries is the field sales rep for Goleta & Carpinteria and can be reached at peter.devries@baker-taylor.com 424.477.7681

Leshia Swaim is the sales account manager for Paso, Blanchard, and Lompoc and can be reached at Leshia.swaim@baker-taylor.com 706.202.1957

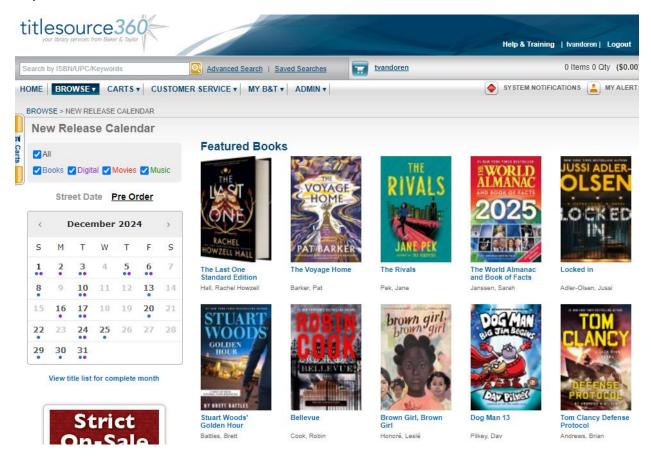
Upcoming Titles:

From the home screen in TitleSource360 (TS360), navigate to BROWSE > Selection Lists > selectionHQ Essentials. This should be the first destination for the newest, hottest, freshest titles most likely to circulate.

Updated lists are posted the first week of each month and represent new release titles 2-3 months prepublication.



There is also the TS360 New Release Calendar – click Pre Order to see upcoming titles by month to pre-order.



Standing Orders:

If the library would like to receive the titles within their standing order plan shelf-ready, they will need to be set up with Notification Carts in TS360. They would then be able to edit the cart to suit their needs, grid the titles, and submit the order. If they want to receive the items not shelf-ready, they can be set up for automatic shipments upon release. The library can navigate from their TS360 Home Page to the STANDING ORDER tab and select LISTS. They would then be able to choose from any the of the option available. Libraries should reach out to the sales reps listed above to get this process started.



Ingram ipage: https://ipage.ingramcontent.com/ipage/auth/login

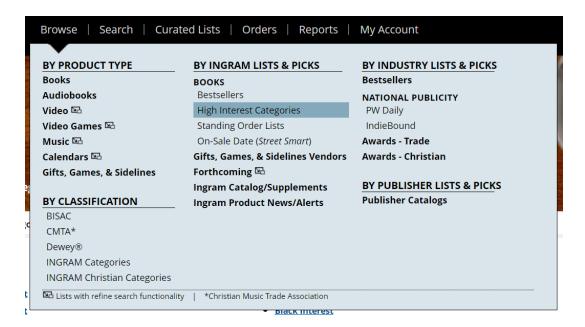
Hannah Jones she/her

Field Sales Representative, Western Region

P: 801-999-8404 Hannah.Jones@ingramcontent.com

Upcoming Titles:

There are a couple of ways to find new titles in iPage. The first one is our self-served lists. You can find them in iPage under, Browse > High Interest Categories. This will take you to a page with a ton of different categories for Adult, Teens and Childrens. These update on a regular basis and are available for anyone who has an account in iPage.



Another great resource is the Coming Soon lists. See the flyer about iCurate with some more information about these lists that you can share with your staff. These lists drop on the first of each month and are three-month pre-publication. These lists are hand curated by our librarians and are there to help collection development staff identify upcoming titles. These lists do require you to sign up for them, but they are report only and there are no commitments, so they are just a resource for when you need them.

The lists are separated out into age ranges, Adult, Teen and Children. Each of the age categories has nonfiction, fiction, and graphic novels. The Adult nonfiction lists will be separated out into each Dewey century. You can also choose which lists you would like to sign up for, as well as the size. Depending on how many titles you would like to look through each month you can have a small, medium, or large list.

If you have any questions about the Coming Soon lists, please let me know. I am also more than happy to help set up the lists if you need help with that.

Standing Orders:

Our standing order program works like this- you can sign up for new items by a specific author, series, etc., for either automatic shipping, or just a report only list. We have a few different categories such as travel continuations, graphic novels, study guides and more. If has any questions or would like assistance setting up these programs, please let me know, and I would be more than happy to help.

MIDWEST TAPE

Midwest Tape: https://www.midwesttape.com/home

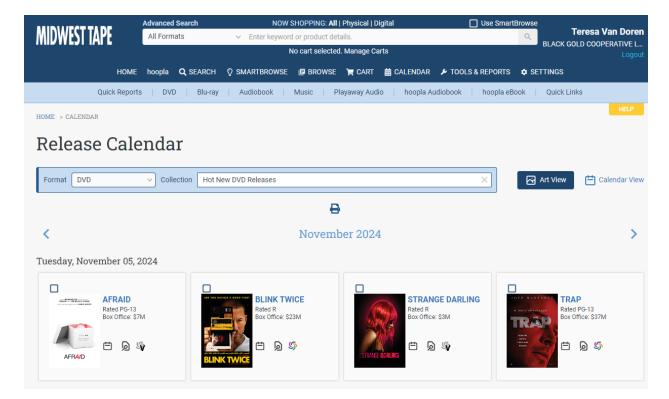
Nancy Ponce

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Upcoming Titles:

- 1. Titles can be pre-ordered as soon as they are available on the website. Most often there is at least a month or two of lead time when titles are listed as "Coming Soon" and at least a few weeks after the street date is released, but the title is still upcoming. However, with some titles we'll have a coming soon for like 2 weeks and then it's available. It depends on the studio.
- 2. Utilizing the calendar feature to view the hottest releases for the next couple of months, will help in keeping up with popular (hot) releases. As well as the coming soon, as it will list out those soon to release titles.



- 3. Click the NYTimes icon to browse NYT bestselling titles available for order.
- 4. Sign up for our newsletter would help because we do make announcements on hot new releases there as well.
- 5. You will be able to browse the site and gather any information you might need from there, all "lists" like the "Hot New Releases" can be exported, which I think will help.

Standing Orders:

We have a program called "myCarts" which allows users to sign up for curated carts for Music, Video and Audiobooks. It is a no obligation to purchase program and will deliver the cart to the user for review/changes and purchase if they so decide to do so. It also allows for the process to work well with EDI orders as those require the process to be completed directly in the ILS.

See the myCarts brochure you can share this with anyone that purchases from Midwest and they can always send it back to me or the email address listed in the brochure.